

### New words





delay, hold up, waste



#### New words

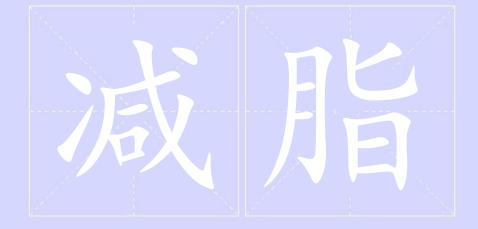


chāo biāo



overproof, excess, over the level of standard

jiǎn zhī



reduce fat, lose fat

## Dialogue

## Day 16 — Promoting product



Shuài gē, jiàn shēn yóu yŏng liǎo jiě yī xià,

A: 帅哥,健身游泳了解一下。

nín xiān zuò yī xià, wǒ gěi nǐ zuò gè tǐ cè。 您先坐一下,我给你做个体测。

Wǒ hái yǒu shì, xià huí ba 。

B: 我还有事,下回吧。

Hěn kuải de , bú huì dẫn wù nín tài cháng shí jiãn 。

A: 很快的,不会耽误您太长时间。

Hặo ba 。

B: 好吧。

Shuài gē, nín de tǐ zhī lǜ lüè wēi chāo biāo, shǔ wēi pàng, jiàn yì nín jiàn shēn jiǎn zhī。

A: 帅哥,您的体脂率略微超标,属微胖,建议您健身减脂。

Zuò bàn gồng shì bǐ jiào ji $\check{u}$ , zuì jìn bǐ jiào shào duàn liàn, què shí pàng le  $_{\circ}$ 

B: 坐办公室比较久,最近比较少锻炼,确实胖了。



## Dialogue

### Day 16 — Promoting product



Wǒ tuĩ jiàn nín bàn gè liǎng nián de tào cān , hái sòng miǎn fèi yóu yǒng kè chéng  $_{\circ}$ 

A: 我推荐您办个两年的套餐,还送免费游泳课程。

Duō shǎo qián?

B: 多少钱?

Dāng jiāo péng yǒu le, gèi nǐ yōu huì, liàng nián wǔ qiān bā

A: 当交朋友了,给你优惠,两年五千八。

Tài guì le , wố huí qù kắc l $\mathring{\mathbf{u}}$  kắc l $\mathring{\mathbf{u}}$  s

B: 太贵了,我回去考虑考虑。

Liú gè wēi xìn kĕ yǐ ma? yǒu yōu huì wǒ tōng zhī nín 。

A: 留个微信可以吗? 有优惠我通知您。

Bú yòng le, yǒu xū yào wǒ huì lái zhǎo nǐ de 。

B: 不用了,有需要我会来找你的。

## **Translation**

### Day 16 — Promoting product



A: Handsome guy, would you like swimming and fitness?

Come and have a seat, let me take a physical fitness test for you.

B: I am busy now, next time.

A: It will be soon, will not take you too much time.

B: All right.

A: Handsome guy, your body fat is a little over the standard, you are slightly overweight, so I suggest you to do more fat reduction exercise.

B: I sit a lot in office with little exercise these days, I really have become fat.

A: I recommend you to open a two-year fitness card, and there are also free swimming courses given.

**B:** How much?

A: I would like to make friend with you and offer you discount, 5800 yuan for two years.

B: Too expensive, let me go home think about it.

A: May I have your WeChat ID please? If there is any discount, I can inform you .

B: I don't think that is necessary, I will find you if I need it .

#### jiàn shēn fáng

# **Extension**



# 健身房

jī ròu

肌肉

muscle

zhī fáng

脂肪

fat

jiǎn féi

减肥

lose weight







jiàn kāng

健康

health, healthy



féi pàng

肥胖

fat, overweight



yú jiā

瑜伽

Yoga

